

Upstate New York World Trade News

U.S. Department of Commerce - U.S. Commercial Service

U.S. Export Assistance Center

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YOUR PRIVACY IS IMPORTANT TO US! WE MAKE EVERY EFFORT TO MINIMIZE UNWANTED COMMUNICATIONS FROM OUR OFFICE. IF YOU DO NOT WISH TO RECEIVE SIMILAR INFORMATION PLEASE CALL OUR OFFICE.

SAVE THE DATE - EXPORT COMPLIANCE SEMINAR

On April 5, 2006, the U.S. Export Assistance Centers in Buffalo and Rochester will be presenting an Export Compliance Seminar in Batavia, NY at Genesee Community College. This all day event will feature speakers from the U.S. Department of Commerce and the U.S. Department of State, ITAR.

More details and registration information coming soon...

TRADE SPECIALIST SHARON MCKENDRY RETIRES

Congratulations to Trade Specialist Sharon McKendry, who has retired after 30 years of government service. While working at the Buffalo USEAC for the last 10 years, Sharon helped companies in the Southern Tier export their products. Companies that formerly worked with ITS McKendry can now contact International Trade Specialist Rosanna Masucci, at the Buffalo USEAC for assistance.

UPCOMING LOCAL EVENTS

2006 GLOBAL ECONOMIC OUTLOOK

Tuesday, January 17, 2006

11:30 AM - 1:30 PM (11:00 AM Registration)

The Saturn Club, 977 Delaware Ave, Buffalo, NY 14209

Featuring: Dr. David Hensley, Global Economics Coordinator at JPMorgan Chase Bank, N.A.

Cost: \$35 for member & \$60 for non-members

Register on-line at:

https://wtcbn.com/event_outlook_register.php

Global Economic and Currency Trends for 2006--Will China Let the RMB Go?

Organized by the International Resource Group, Inc.

Tuesday, January 24, 2006 at 11:30am

Strathallan Hotel, 550 East Avenue, Rochester, NY

Cost: \$20 for IRG and IBC members; \$30 for non-members; \$15 for students

(cash or check only at the door)

RSVP to irg@rochester.rr.com by January 18

Central New York International Business Alliance's 2006 International Business Forums

Thursday, January 26, 2006

8:30 AM - 9:30 AM

Syracuse Chamber of Commerce, 572 So. Salina St., Syracuse, NY

Featuring: Local Resources for Exporters

Cost: \$10

Register on-line at: <http://www.buyusa.gov/buffalo/cnyibaforums.html>

AMERICAN TRADING CENTERS IN CHINA

The Commercial Service has expanded our service reach in China. We currently have six offices in China - Beijing, Shanghai, Shenyang, Chengdu, Guangzhou and Hong Kong, which offer customized solutions to help U.S. companies enter and expand in the Chinese market.

Our *new* U.S.-China International Partner Network expands our service into 14 additional major business centers across China, including: Dalian, Chongqing, Hangzhou, Harbin, Kunming, Nanjing/Jiangsu Province, Ningbo, Qingdao, Shenzhen, Tianjin, Wuhan, Xiamen, Xi'an/Shaanxi Province and Zhuhai. For more information, go to: <http://www.export.gov/china/atc.asp> or contact the Buffalo Export Assistance Center.

CONCERNED ABOUT PROPOSED FOREIGN REGULATIONS?

~ NOTIFY U.S. ~

The new "Notify U.S." web site is a free, web-based e-mail subscription service that offers U.S. entities (citizens, industries, organizations) an opportunity to review and comment on proposed foreign technical regulations that can affect their businesses and their access to international markets. This service and its associated web site is managed and operated by the National Center for Standards and Certification Information (NCSCI) an organization within the National Institute of Standards and Technology (NIST). To learn more – and to register online – go to <http://www.nist.gov/notifyus>.

SHOWTIME PROGRAM AT THE MANUFACTURING SHOWPLACE MARCH 22-23, 2006 IN ROSEMONT, IL

As part of National Manufacturing Week, the U.S. Commercial Service is offering U.S. companies one-on-one meetings with Commercial Officers from the following countries:

China	UK
Germany	Italy
Czech Republic	Hungary
Poland	The Middle East
CAFTA-DR	

Our industry experts can help you target the best markets, promote your products and services, and meet qualified international partners.

Please go to <http://www.buyusa.gov/eme/nam.html> for more information and to register for meetings.

ADVERTISE IN COMMERCIAL NEWS USA SPECIAL SECTIONS

Commercial News USA is published six times a year. In addition to the special focus sections, each issue of the magazine includes sections for advertisers from all industry sectors. Special distribution is planned for key industry trade shows in both the U.S. and throughout the world.

Special Sections MAY/JUNE 2006

Telecommunications/Information Technology
Franchising
Electronics/Software

Special Sections JULY/AUGUST 2006

Environmental
Safety & Security

Special Sections SEPT/OCT 2006

Health & Beauty
Medical

Special Sections NOV/DEC 2006

Automotive/Aviation/Marine

Go to <http://www.export.gov/cnusa> for advertising information.

U.S.-CHINA TRADE AND BUSINESS DEVELOPMENT CONFERENCE

The NYS Small Business Development Center is sponsoring a U.S.-China Trade and Business Development Conference, April 4 - 5, 2006, at the Holiday Inn, Albany, New York

Approximately 120 Chinese businesses, representing various industries, and 50 government officials in foreign trade and business development will be attending. For more information, contact Jinshui Zhang, NYS Small Business Development Center, Albany, NY by fax at: 518-443-5275. For on-line registration or more information on the event click on:

<http://www.nyssbdc.org/SpecialtyMain/International/International.html>

U.S. COMMERCIAL SERVICE TRADE LEADS DATABASE

Find qualified sales prospects and collect the latest business opportunities around the world.

http://www.export.gov/eac/trade_leads.asp

NEW MARKET RESEARCH

The U.S. Commercial Service and the USDA-Foreign Agricultural Service have some of the most comprehensive information about the export potential for U.S. products. The reports listed below are just a few of the reports received in November from U.S. Embassies and Consulates worldwide. There is no charge! Just circle any of interest and fax your request to our office at (716) 551-5290.

U.S.COMMERCIAL SERVICE

Armored Cars- \$100 Million Market (Mexico)
Business Aviation (Ukraine)
Mining Industry Sector (Chile)
Steel Production (Mexico)
Franchising in the EU (European Union)
Architectural/Construction/Engineering Industries (Portugal)
Environmental Market (Croatia)
Sporting Goods Market (Germany)
Education Sector (Turkey)
Fast Food Services (Germany)
Air Pollution Control Market (South Korea)
Banking Industry (South Korea)
Industrial Chemicals Industry (Venezuela)
Gasoline Retail Market (Russia)
Fertilizer Market (Mexico)
Opportunities Flowing for US Wine Producers (Turkey)
Security Systems Market (South Korea)
Security-related Business Opportunities (Brazil)
Environmental Market (Bulgaria)
Aviation Market (Bulgaria)
Chemical Products Import Market (South Korea)
Consumer Electronics Market (Trinidad & Tobago)
Aircraft and Parts Markets (Austria)
Textile & Apparel Market (Morocco)
Trends in Business Travel (United Kingdom)
Building Materials & Real Estate Sectors Reports (Bulgaria)
Waste/ Water Management Sectors (Bulgaria)
Power Generation Equipment Market (South Korea)
Digital Convergence in Broadcasting Industry (South Korea)
Aviation Sector (Hong Kong)
Aerospace Industry (Australia)
E-Commerce Market Update (South Korea)
Marine Equipment Market (Netherlands)
Dental Products Market (Brazil)
Printing and Graphic Arts Equipment Market (Brazil)
Developments of Intellectual Property Rights (Brazil)
Electrical Equipment Market (Spain)
Automotive Industry (France)
Retail Chain Sector Developments (China)
Franchising Sector (Ireland)
Environmental Technology Industry (South Africa)
Safety and Security Industry (South Africa)
Transportation Industry (South Africa)
Airport Development and Market (South Africa)
Contract Furniture Market (Ireland)
Mining Industry Equipment (Romania)
Radiology Equipment/ Market (Colombia)
Confectionary Sector (Ukraine)
Aerospace Market (Thailand)
Iron and Steel Industry (Turkey)
Sensing and Detection Device Market/Industry (Thailand)
Fabric market (Thailand)
Machine Tools and Parts Market (Colombia)
IP-telephony B2B Market Wide Open (Norway)
Banking Industry Growth (Brazil)
Consumer Electronics Market (Canada)

Solid waste Management and Handling Equipment Markets (Dominican Republic)
Environmental Market (Canada)
Airport Equipment Market (Germany)
Aerospace and Defense Market (South Korea)
Laboratory Scientific Instruments Market (Australia)
Harmonized System Codes-Medical Equipment Industry (Mexico)
Machinery and Tool Industry (Argentina)
Real Estate Business Growth (Uruguay)
Renewable Energy Equipment Market (Colombia)
Prospect of Remediation services (Malaysia)
Wireless Broadband Market (Australia)
Aircraft Parts Market (New Zealand)
Banking Sector (Vietnam)
Biometric Identification Devices: Applications and Opportunities (Italy)
Dental Equipment Market (Vietnam)
Voice Over Internet Protocol Market (China)
Aircraft and General Aviation Services (United Arab Emirates)
Safety and Security Equipment Market (Venezuela)
Processed Food Market (Brazil)
Silicones: The Great Opportunity Market (Brazil)
Waste Recycling Sector (Brazil)
Water Technologies Market (Mexico)
Pharmaceutical Market (Ireland)
Plastic Resins Market (Canada)
Shop Lifting Prevention Market (Switzerland)
Natural Gas Market and Investments (Switzerland)
Digital Broadcasting Market (Malaysia)
U.S Travel and Tourism services (Ireland)
Packaging Products Sector (Ireland)
Medical devices market (Singapore)
Electric Power Industry reform (Russia)
Hydrogen and Fuel Cell Industry (Germany)
Aerospace market (Taiwan)
Security and Safety Equipment Market (United Arab Emirates)
Healthcare Financing and Delivery Sector (Canada)
International Dental Show (Brazil)
Hydro-Electrical Power Generation Industry (Romania)
Aerospace market (Philippines)
Residential Building Products Market (Japan)
Housing sector (Japan)
Gas Sector Development (Bangladesh)
General Alarm in the Automotive Sector (Mexico)
Global Petroleum Show (Canada)
Electronic and Electrical Equipment (Hungary)
Transportation Cargo Terminal Projects (Greece)
Commercial Laundry Equipment Market (Egypt)

FOREIGN AGRICULTURAL SERVICE

Export Promotion Programs (Argentina)
2006 Tariff Schedule (Turkey)
New Spirits Law Amended (Russia)
Food and Culture: Holiday Foods and Opportunities for US Exporters (China)
GOI Publishes Draft PFA Rules Amendment Regarding Labeling of Packaged Food (India)
St. Petersburg Wine Market (Russia)
Retail Guide (Germany)
The Russian Veterinary Service is Modernizing (Russia)
The Mexican Market for Beef & Beef Products (Mexico)
EXPORT CERTIFICATE Report (Morocco) (Peru) (Sweden)
Rev. Standards for Food Additives (Japan)
New Country of Origin Labeling Standard Becomes Law (Australia)
China's 2005 Import Tariffs on Wood Products (China)
Promotion Opportunities Annual 2005 (Mexico)